KPMG

Data Analytics and Technology graduate programme

Length of programme	3 years
Qualifications you'll work for	ICAEW Certificate in Finance, Accounting and Business (CFAB)
Location	Please search the website for latest location availability.
Entry requirements	As a general rule, you'll be expected to meet the following requirements: – Minimum grade B GCSE* Maths – Minimum grade B GCSE* English Language – Minimum of 320 UCAS Tariff Points* – Minimum 2:1 degree in any discipline * or equivalent

Please note, we only consider a candidate's 'top' 3 A Level grades and do not accept General Studies.

At KPMG, we look at more than just your academic results. We will review your application, together with your performance in our assessments, to ensure that you have the best opportunity to demonstrate your potential. We will be considering your strengths and achievements against KPMG's capabilities alongside a number of other metrics, including technical background and/or experience, to ensure that you have the skills to succeed at KPMG.

In Deal Advisory we help our clients to buy, sell, fund, fix and partner with confidence, taking them from an initial idea right through to delivery. It's all about blending our deep sector expertise with our execution skills and working with teams from the wider firm to help each client make the right decisions.

Across everything we do, we want to deliver the kind of quality work that builds trust and achieves positive outcomes. One of the ways we're doing this is by giving you access to advanced technologies, which deliver deeper insights to our clients through data enhancement, pricing and modelling, benchmarking and reporting.

As a graduate, you can expect real variety here in Deal Advisory. Joining either our Deal Analytics or Technology in Mergers & Acquisitions (M&A) team, you'll be undertaking client-facing work, providing advice and adding value at every stage – including on some very high-profile deals. It could be that you're using big data tools to provide insights into what really boosts performance, or working with both acquirers and vendors on deal technology challenges related to M&A transactions.

It's a fast-paced environment and you'll come across plenty of new challenges. But you'll also have the support that comes from being part of a collaborative environment where fresh perspectives are valued and questions are welcomed. Put simply, we'll make sure you have the responsibility you need to grow quickly along with the training you need to feel confident from the start.

We need to be agile and innovative in the way we interact with our colleagues and clients in the current environment and we embrace technology and new ways of working to continue to provide our clients with the advice and support they need.

In depth

In Deal Advisory Data Analytics and Technology, we apply deep technical knowledge, tools and industry experience to a broad mix of complex and challenging transaction and business issues. We work with a range of clients including private companies, the Public Sector, private equity houses, leading financial institutions and individuals.

You could find yourself working in one of the following teams and will be asked to provide your team preference as part of the recruitment process.

Technology in Mergers and Acquisitions (M&A)

The Technology in M&A team at KPMG has ambitious growth plans and you will therefore be part of a growing and dynamic team. We work globally with both acquirers and vendors on pre- and post-deal technology challenges in M&A or similar transactions while also developing technology-enabled in-house tools to best support our clients. Working alongside our colleagues within Deal Advisory, we provide an integrated and value-adding service to our clients to support them to make their transactions successful.

We deal with all aspects of the technology function, from strategy to reviewing technology spend. We cover issues such as how companies take advantage of opportunities afforded by digital enablement, how they mitigate against the real cybersecurity threats posed by being connected businesses and how the technology function is supported by its people and by underlying systems/infrastructure landscapes. Above all, we are motivated by a passion to help our clients to execute transactions efficiently and maximise deal value through technology.

Our three key client proposition areas are:

1) Integration: Planning pre and post deal to support the client to integrate the Technology function and systems into the Buyer's organisation, whilst enhancing value.

2) Separation: Supporting Vendors to plan and deliver a credible, discrete standalone entity on Day 1 to the Buyer with value preserved and business continuity ensured from a technology perspective, including support to define and implement transitional service agreements.

3) Due diligence: Highlighting key risks and opportunities in the target organisation's technology environment in order to ensure that acquirers are aware of key areas that may impact valuation.

Deal Analytics

Deal Analytics is a fast-growing team within Deal Advisory that drives value for clients across a wide variety of industries, using data-enabled solutions. We work closely with other teams in Deal Advisory and in this fast-paced environment, we add unique value to deals by providing efficient and robust analysis at deal speed.

Our team uses big data tools and our own analytics platform to transform large volumes of financial data into a user-friendly format in order to provide insights into what really boosts performance. We interpret, at a transactional level, what is driving businesses forward or keeping them from realising their full potential, sometimes working with datasets in the tens of millions.

We provide insights on customers, products, and other areas including, but not restricted to, sustainability, revenue, pricing, profitability drivers, concentration risk, 'winners & losers' and wallet share.

What to Expect

You'll contribute to your team's performance early in your career, enjoying unusually varied and challenging work. That means we're looking for graduates with analytical skills, commercial awareness and the ability to thrive under pressure. Working with clients from the UK and overseas, no two projects are identical.

Training and Development

The training and development of our professionals is critical to the future success of our business, which is why our people are trained to become experts in their field and supported to study for a professional qualification.

You will study for the ICAEW Certificate in Finance, Accounting and Business (CFAB). This qualification provides knowledge and practical skills in 3 key areas: finance, accounting and business. There are 6 modules: Accounting, Law, Business and Finance, Principles of Taxation, Management Information plus Assurance. This qualification will support you to understand how a business really works and how to understand the language of finance.

You will be supported by KPMG's dedicated Professional Qualification Training and Accreditation team whose focus is to ensure that each KPMG trainee fulfils their potential. In the Deal Analytics team, you'll also receive training in a range of data investigation and visualisation tools which we use day to day, including, but not limited to, Alteryx, Tableau & Power BI.

Whilst in the Technology in M&A team during your first couple of years, we focus on equipping you with further technical and industry knowledge. The exact shape of your training will be influenced by the type of work you're engaged in, but will involve learning about market-leading technologies, and formal training on a number of delivery and consulting approaches.

FAQs

What skills do I need?

Highly numerate and analytical, you'll need to be able to think quickly and logically and communicate with people at all levels in an energetic and successful team. Because the transaction environment is so fast moving, we also need people who are flexible and committed to helping us deliver our work to tight deadlines.

Which clients could I be working with?

You could be working with a diverse range of our clients, from privately owned businesses to listed corporates, the Public Sector, private equity houses, leading financial institutions and individuals. Our clients operate in a wide range of industries including energy and natural resources, telecoms, travel, leisure, banking, insurance, entertainment and retail.

Will I get the opportunity to work in different business areas of the wider KPMG UK firm?

As a professional services firm, KPMG support their clients in a variety of different ways and as you develop skills on your graduate programme, you will often find yourself working on teams with colleagues from other areas of the firm.

Opportunities for you to work on projects in other teams where you can utilise the skills you have developed or gained through your studies will also help you become a more rounded individual and also increase your internal and external networks.

Will I need to travel?

Your role is likely to include a degree of travelling. Much of the work we do is face-to-face with our clients around the UK and sometimes overseas, so time spent at a client site can vary from a few hours up to possibly months. The experience to be gained from working away from the office can be invaluable, providing you with the rare opportunity to integrate fully with KPMG and client teams and experience a variety of working cultures. However, like our clients, we're having to adapt. This means new working patterns, physical adjustments in our offices and new ways of interacting with our colleagues as well as the organisations we work with - we are harnessing technology to help underpin this change.

What can I do after I finish the Deal Advisory Data Analytics and Technology Graduate Programme?

Our 3 year Graduate Programme is just the start. It will give you a strong foundation, great client experience, professional training and core technical skills. Given our amazing growth, there are opportunities to progress a really varied career in Deal Advisory Data Analytics and Technology as you build specialist skills and knowledge.

Throughout your career you'll be offered ongoing support and opportunities to develop your expertise, both on challenging client projects and through training.

What was the impact of COVID-19 on professional qualification tuition?

The vast majority of KPMG's staff undertaking a professional qualification were able to continue with their studies and examinations following the COVID-19 pandemic, including those studying with the ICAEW We expect studies to be back to our usual mix of classroom and remote learning detailed above for our 2021 intake, and exams to be scheduled normally.

Were exams and progression through training programmes impacted by COVID-19, and will that continue?

The ICAEW moved quickly to introduce new remotely invigilated exam solutions following the start of the pandemic. This meant that whilst there was some initial disruption, we were quickly able to ensure our students could continue with their exam pathways where individuals were comfortable to do so. These newly developed solutions may well continue to be used into the future, and thus will provide extra flexibility for our business and trainees.

Contact us

T: +44 (0) 800 328 5764
E: graduate@kpmg.co.uk

kpmgcareers.co.uk