



Financial Modelling graduate programme

Length of programme	3 years
Qualifications you'll work for	CIMA or CFA depending on the team you join
Location	London & various regional offices. Please search the website for latest location availability
Entry requirements	As a general rule, you'll be expected to meet the following requirements: <ul style="list-style-type: none">– Minimum grade B GCSE (*) Maths– Minimum grade B GCSE (*) English Language– Minimum of 120 UCAS points* under the 2017 tariff point system at A Level or equivalent qualifications (*)– Minimum 2:1 degree in a STEM, Economics or Finance specific subject Note: (*) Or equivalent
Please note, we only consider a candidate's 'top' 3 A Level grades and do not accept General Studies.	
At KPMG, we look at more than just your academic results. We will review your application, together with your performance in our assessments, to ensure that you have the best opportunity to demonstrate your potential. We will be considering your strengths and achievements against KPMG's capabilities alongside a number of other metrics, including technical background and/or experience, to ensure that you have the skills to succeed at KPMG.	

Our Financial Modelling practice works directly with clients, applying financial knowledge and technical expertise to deliver a range of services:

- We develop bespoke financial and operational models to help our clients make informed decisions, improve business operations, and forecast effectively for the future. These models incorporate complex financial, statistical and mathematical calculations, are typically Excel-driven, and may use other technologies (VBA, SQL, PowerBI) to manipulate data, support automation and to enhance reporting.
- We develop high-impact visual reports and dashboards to help clients monitor KPIs and analyse trends, and help our clients navigate through large volumes of data using a range of platforms (PowerBI, SQL Server, R, Alteryx, Access).
- We use our own methodology and in-house tools for reviewing and validating clients' spreadsheet-based models to provide confidence in their use, typically where the models are being used to support a high-profile transaction or substantial refinancing.

We work across all sectors and support the strategic direction of a business through a variety of capabilities.

Our 3 year graduate programme is designed to offer you the exposure and support you need to secure a successful career in Financial Modelling. You will develop core financial, consulting and technology skills, whilst building models using a broad range of tools such as; Excel, VBA, SQL, Python, Qlikview, Tableau, and Power BI.

Our team have been working with clients in a mixture of both face-to-face and remote methods for many years, which has placed us well to adapt to the recent changes to traditional ways of working faced by many businesses.

In depth

As a graduate, you'll work with a range of clients on projects which span our various service offerings, giving you the chance to build your modelling skillset and apply your financial knowledge..

During the programme, you'll benefit from a number of training modules designed to develop your productivity and technical skills.

As you progress, your Performance Manager will work with you to identify your goals and tailor any additional training you might need.

We will provide plenty of support and a blend of development opportunities to help you achieve your potential – including client work and the chance to gain financial qualifications specifically suited to the work you will deliver.

Who we're looking for

People who thrive within our Financial Modelling practice are passionate about continually adapting their skills and knowledge to find solutions that meet our clients' needs, and are passionate about working with numbers. We also ask for a keen interest in technology and business issues, as well as good communication skills and the desire to take on early responsibility.

Whilst you don't necessarily need to be a technical guru, we are looking for individuals who have a keen interest in financial modelling and typically come from STEM, Economics, Accounting or Finance backgrounds. Most importantly, you'll have an appetite to learn about financial modelling and how we can best support our clients.

Candidates applying for a role in Bristol, due to the sensitive nature of the projects, must be able and willing to undertake national security vetting.

Coverage Areas you might work in

You will add value to our clients and business from day one. No two projects will be the same, so you'll need the flexibility to work across different roles with a diverse range of people and clients. We work across three coverage areas: Financial Services, Corporates and Infrastructure, Government & Healthcare.

Financial Services We help banking, insurance and investment management clients use advanced modelling techniques to make better decisions.

Corporates (Corps) We have clients in sectors as diverse as Aerospace & Defence, Life Sciences, Industrial Manufacturing, Energy, Technology Media & Telecoms, Consumer Markets, Leisure and Retail. We provide tools to help our clients confidently address strategic and operational challenges.

Infrastructure, Government & Healthcare (IGH) We have clients in areas as diverse as Infrastructure, Transport, Justice, Security, Education and Health that operate in all of the regions across Great Britain. We help clients analyse options, plan and appraise high-value bids, and optimise resource allocation.

You will get to work on a broad variety of projects in different industries and will be able to work with other parts of the firm such as Transaction Services, Corporate Finance, Restructuring, Tax, Financial Risk Management

and Audit, on some of the most exciting and high profile projects in KPMG.

This exposure provides access to the unrivalled knowledge you need to build your own skills, as well as deliver to our clients. Learning and applying the latest technologies, you'll be expected to pick up essential information quickly about the UK firm and industry that you're working in, as well as the basics of Financial Modelling.

The three coverage areas work closely together and so regardless of which coverage area you are part of, you will likely find yourself given the opportunity to work for the other areas during the graduate programme.

Why Financial Modelling?

As one of the fastest growing areas of KPMG, it's a great place to develop your modelling and analytics skills, business understanding, consultancy skills and career. The breadth of our work, expertise and clients means there's always the chance to learn new things. We'll also provide a strong support network for you to maximise every opportunity that comes your way.

Training and Development

Training will continue throughout your career at KPMG, however during your first couple of years, we focus on equipping you with further technical and industry knowledge. The team has a dedicated training path starting with a tailored 3-week induction boot camp, followed by a mixture of industry qualifications, online/classroom courses and self-study for the entire duration of the graduate programme and beyond. The exact shape of your training will also be influenced by the type of work you're engaged in, but will involve learning market-leading technologies and industries, and formal training on a number of delivery and consulting approaches. We'll also assign you to projects that put your formal training to practical use.

Plus we offer on-the-job coaching, the chance to study for relevant industry qualifications and access to wide-ranging training that will help you to manage your time, influence stakeholders, manage finances and lead others.

You may also have the opportunity to study for CIMA or CFA, depending on the team you join. Both are industry accredited qualifications focusing on finance and accounting concepts that will help you through your graduate programme and into your future career.

Please see below for case studies.



Name: Haengeun

Business Area: Technology & Engineering - Financial and Business Modelling

Based: London

The recruitment process?

I found the KPMG recruitment process interesting (and fun!). I was asked to upload a short 90 second video answering the question 'What are you passionate about?' and I was then invited to attend the Launchpad event where the assessment centre and the final interview were combined in one day. It was a well-structured day, with plenty of opportunities to speak to people and find out more about the career at KPMG.

Why KPMG?

Joining KPMG means you'll be part of a fantastic network who will inspire you to excel and build your career. You'll get to work with many talented and inspiring people, be exposed to great opportunities to cultivate your skills and contribute to KPMG in ways no one else can. Over the past 3 years I've been with the firm, I've benefitted from many fantastic resources and rewards that KPMG has to offer, and have always felt that I could be who I am and bring a unique perspective to the table.

Qualifications and support?

The firm will support you to complete the CIMA qualification. CIMA is split into Certificate, a standalone qualification, and three further levels. It's been essential in developing the financial understanding you need to be successful in the team. There is also lots of focus on learning on-the-job, internal training courses and most importantly, asking questions and sharing knowledge with colleagues!

Day-to-day?

My favourite aspect of my job is the variety. No two projects are the same, and no two days are the same. I've had a chance to work with so many different projects, ranging from doing model reviews, building financial models in Excel, developing VBA, managing a SQL database and building dashboards in Power BI.

My advice?

Work hard to work with great people; be at the right place at the right moment, speak to the right people and win their trust. You'll learn so much from them and it will give you the experience and confidence to progress your own career. KPMG is full of these great people! And also, always smile, share your interest and stay positive. It will help build your brand.

Working with clients?

The Financial and Business Modelling role is client facing. You'll be exposed to many great opportunities to interact and work with clients directly. Whilst it's a steep learning curve, especially as a junior member of the team, you will learn invaluable skills that will help massively in your career.

Social life?

KPMG offers a fantastic work-life balance, with flexible working hours. I found myself going on more holidays and taking on more hobbies than I have ever done before joining the firm. The team is very happy to accommodate your schedule so that you can fit work into your life, rather than making your life fit around work.

Further career opportunities at KPMG?

One of the biggest benefits of working at a large, multidisciplinary firm, is the access to a wide variety of teams and projects. This gives you a fantastic opportunity to gain a real insight into other sectors and industries. You can find out more about the financial modelling team [here](#).

FAQs

Will I work with other teams?

Absolutely. The programme is part of a much wider function within KPMG. Working with teams across KPMG to deliver truly bespoke technology solutions, you'll gain a broader understanding of the role that our clients' technology functions play within their business. You may also get the opportunity to work on projects in other teams where you can utilise the skills you have developed or gained through training will also help you become a more rounded individual and increase your internal and external networks.

What types of clients might I work with?

Our clients tend to include organisations that are undergoing rapid growth, experiencing technology issues or using large, complex information systems.

Will I get the opportunity to work in different business areas (FS, Corps, IGH) of the wider KPMG UK firm?

As a professional services firm, KPMG support their clients in a variety of different ways and as you develop skills on your graduate programme, you will often find yourself working on projects with colleagues from other areas of the firm. Opportunities for you to work on projects alongside other teams where you can utilise the skills you have developed or gained through your studies will also help you become a more rounded individual and also increase your internal and external networks.

How are projects organised?

We assemble teams with appropriate skills at bid stage or select them to meet specific client requirements for ongoing projects. The teams are led by an engagement manager and partner, who allocate work and the time spent.

Is there much travel involved in the role?

Our work takes us to where our clients are, so we spend a lot of time working at their offices. That means there will be travel involved – it's unlikely that you'll be going to the same office every day of the year, so be prepared to frequently change your routine.

What qualifications will I be able to study?

Our clients expect our graduates to have strong financial acumen, with a slightly different focus for each coverage area. We therefore offer two different qualifications depending on which modelling team you join.

Graduates joining the Financial Services Team will be offered the option to undertake the Chartered Financial Analyst exams.

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kpmgcareers.co.uk



Graduates joining the Corporates or IGH teams will be required to undertake and pass the Chartered Institute of Management Accountants exams.

KPMG has a large full-time Professional Qualification & Accreditation (POA) team – dedicated to giving you the best chance of passing your exams first time. KPMG's programmes are underpinned by an online portal so you can access technical content and learning activities, share information and contact your tutors for all the support you need at the click of a button.

By joining KPMG you'll be joining a long list of graduates who've already excelled in their professional exams. The fact that KPMG trainees consistently outperform Institute pass marks is a real testament to our people and the quality of our training. You can find out more by clicking here.

What happens after I finish my Graduate Programme?

Given our amazing growth, you'll be supported to progress and have a really varied career in Modelling, as you build both specialist and broader consulting skills.

What was the impact of COVID-19 on professional qualification tuition?

The vast majority of KPMG's staff undertaking a professional qualification were able to continue with their studies and examinations following the COVID-19 pandemic, including those studying with the CIMA and CFA. We expect studies to be back to our usual mix of classroom and remote learning detailed above for our 2021 intake, and exams to be scheduled normally.

Were exams and progression through training programmes impacted by COVID-19, and will that continue?

After some initial delays following the initial stages of the COVID-19 pandemic, examinations for CIMA and CFA are now restored.

CIMA now offer a remote invigilated online solution for all their exams in addition to traditional sittings in exam centres. This is likely to continue into the future, and will provide ongoing flexibility for all students to continue with their exam pathways where individuals are comfortable to do so. These newly developed solutions also provide extra flexibility for our business and training.

CFA's exams continue to be offered purely in exam centres, but they have increased their flexibility by adding additional sitting opportunities, and moving to fully computer based exams from 2021. This should also give them the opportunity to explore a remote invigilation model if deemed appropriate.

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