

Nick Roome

Partner & Head of KPMG Law

Transcription

Hello, and welcome to this brief introduction to KPMG Law. My name is Nick Roome, I'm a Partner at KPMG and I head KPMG Law in the UK, but I decided to join KPMG in 2014 because I was really excited by the opportunity to build a high quality integrated legal services practice in one of the biggest professional services firms around the globe.

For those of you who don't know KPMG, in the UK alone we turnover approximately 2 billion pounds and have in the region of 18,000 people. For me, at the heart of our model is our clients. We are very client-centric and collaborative in our approach and we have a strong desire to build and shape a business that fits with what clients are looking for. Clients' needs are becoming increasingly complex and the ability to bring together, not just legal skills but also tax, accounting, consulting and advisory capabilities is really important to be able to address the needs of clients now, and in the future.

Technology is also hugely important in terms of the way in which we build our business. We're big believers in the power of technology, not just to deliver the solutions and services to our clients, but also to connect with them in interesting ways, giving them different insights and to use data in their businesses really effectively.

The globalisation agenda is also hugely important to us and to our clients - we now have over 2,800 lawyers in 81 countries and by headcount that makes us one of the biggest law practices in the world - that's really important to a lot of our clients that work across borders and need us to support them around the globe.

I often get asked, what do we offer lawyers that join KPMG? I think lawyers that join KPMG really benefit from the variety and the challenge and the perspective of working in a big professional services firm. The broader perspective that comes with working in a place like KPMG is very powerful - for lawyers that need to be strong technically from a legal perspective, but also need to develop that broader business perspective. I also think it's important that we offer people a very strong culture, a very collaborative, diverse and inclusive culture, and I'm really proud to say that KPMG Law in the UK has 50% gender diversity in its leadership, something we very much intend to continue.

We are also able to give people access to great quality work, the ability to innovate with technology, and the ability to connect with our global network. So I think there's a great career opportunity for ambitious, entrepreneurial and energised lawyers, who are great technically but also great with people and believe fundamentally there's a real opportunity to do things differently and to reimagine the practices of law for the good of both our people and our clients.

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