Deal Advisory – Data Analytics and Technology

Technology in Mergers and Acquisitions (M&A)

The Technology in M&A team at KPMG has ambitious growth plans and you will therefore be part of a growing and dynamic team. We work globally with both acquirers and vendors on pre- and post-deal technology challenges in M&A or similar transactions while also developing technology-enabled in-house tools to best support our clients. Working alongside our colleagues within Deal Advisory, we provide an integrated and value-adding service to our clients to support them to make their transactions successful.

We deal with all aspects of the technology function, from strategy to reviewing technology spend. We cover issues such as how companies take advantage of opportunities afforded by digital enablement, how they mitigate against the real cybersecurity threats posed by being connected businesses and how the technology function is supported by its people and by underlying systems/infrastructure landscapes. Above all, we are motivated by a passion to help our clients to execute transactions efficiently and maximise deal value through technology.

Our three key client proposition areas are:

1) Integration: Planning pre- and post-deal to support the client to integrate the Technology function and systems into the Buyer's organisation, whilst enhancing value.

2) Separation: Supporting Vendors to plan and deliver a credible, discrete standalone entity on Day 1 to the Buyer with value preserved and business continuity ensured from a technology perspective, including support to define and implement transitional service agreements.

3) Due diligence: Highlighting key risks and opportunities in the target organisation's technology environment in order to ensure that acquirers are aware of key areas that may impact valuation.

Deal Analytics

Deal Analytics is a fast-growing team within Deal Advisory that drives value for clients across a wide variety of industries, using data-enabled solutions. We work closely with other teams in Deal Advisory and in this fast-paced environment, we add unique value to deals by providing efficient and robust analysis at deal speed.

Our team uses big data tools and our own analytics platform to transform large volumes of financial data into a user-friendly format in order to provide insights into what really boosts performance. We interpret, at a transactional level, what is driving businesses forward or keeping them from realising their full potential, sometimes working with datasets in the tens of millions. We provide insights on customers, products, and other areas including, but not restricted to, sustainability, revenue, pricing, profitability drivers, concentration risk, 'winners & losers' and wallet share.

FAQs

Is there much travel involved in the role?

Dependent upon the office you join, you may be allocated to a specific industry sector or across a variety of industries and/or clients/projects. Some travel will be required for work but this will be balanced alongside our hybrid working model.

For the Intensive Programme, you will be expected to reside in the training location of the programme you have joined for the first circa 10 months, regardless of your home office location.

For all other programmes, you will be allocated a training centre near your home office which you will be expected to travel to for some courses and/or exams. However, a lot of the programme will be completed via Online Classroom Live.

How important are my skills in technology-based systems?

In this evolving environment, the use of technology and 'big data' is ever more present. It is not a thing of the future, but woven across all areas within the professional services firms of today. While KPMG does not expect all trainees to be experts in technology, a working knowledge of software programmes, like Excel, is useful, as you will be using these on a daily basis in varying degrees depending on the area you join.

Will I work with other teams?

Absolutely, this very much part of being an employee at KPMG. The programme is part of a much wider function within KPMG and you will likely collaborate with a range of teams across KPMG and/or your function. You may also get the opportunity to work on projects in other teams where you can utilise the skills you have developed or gained through training, which will also help you become a more rounded individual and increase your internal and external networks.

What happens after I finish my Graduate Programme?

You'll be supported to progress and have a varied career, as you build specialist skills and broad knowledge of your capability.

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