

Deal Advisory – Empowered

Business areas

In Deal Advisory, we apply deep technical knowledge and industry experience to a broad mix of complex and challenging transaction and business issues. We work with a range of clients including private companies, the Public Sector, private equity houses, leading financial institutions and individuals across 2 core areas:

Corporate Finance advises across a broad spectrum of corporate finance issues including, valuations and project financing in teams such as Valuations and Infrastructure Advisory Group. We can help our clients to:

- Value the assets/businesses they are buying or selling.
- Identify commercial issues that are critical to the success of a transaction.
- Engage with buyers and tailor the marketing of the business to their needs.
- Develop their negotiation and deal tactics.
- Identify and allocate the risks found in large-scale infrastructure projects

Transaction Services advise clients through the deal cycle – from pre-deal planning to post-deal support. Bringing our extensive experience in mergers and acquisitions, joint ventures, leveraged buy outs, IPOs (Initial Public Offering) and capital markets; we help clients to buy, sell and finance businesses. We also help to analyse potential transactions, highlight risks and opportunities and develop strong accounting, finance and tax structures by:

- Making sure that deals are in line with their strategic business objectives.
- Performing robust due diligence.
- Maximising the value of business integration and realising business synergies.

Some of the teams you could work in are **Financial Advisory** and **Integration & Separation**.

Transaction Services within Deal Advisory has a high volume of cross border deals and is seeking individuals who are fluent in a second European language such as, but not limited to German, French and Spanish. For anyone that is interested in Transaction Services and is fluent in a second European language your language skills would be advantageous.

FAQs

Is there much travel involved in the role?

Dependent upon the office you join, you may be allocated to a specific industry sector or across a variety of industries and/or clients/projects. Some travel will be required for work but this will be balanced alongside our hybrid working model.

For the Intensive Programme, you will be expected to reside in the training location of the programme you have joined for the first circa 10 months, regardless of your home office location.

For all other programmes, you will be allocated a training centre near your home office which you will be expected to travel to for some courses and/or exams. However, a lot of the programme will be completed via Online Classroom Live.

How important are my skills in technology-based systems?

In this evolving environment, the use of technology and 'big data' is ever more present. It is not a thing of the future, but woven across all areas within the professional services firms of today. While KPMG does not expect all trainees to be experts in technology, a working knowledge of software programmes, like Excel, is useful, as you will be using these on a daily basis in varying degrees depending on the area you join.

Will I work with other teams?

Absolutely, this very much part of being an employee at KPMG. The programme is part of a much wider function within KPMG and you will likely collaborate with a range of teams across KPMG and/or your function. You may also get the opportunity to work on projects in other teams where you can utilise the skills you have developed or gained through training, which will also help you become a more rounded individual and increase your internal and external networks.

What happens after I finish my Graduate Programme?

You'll be supported to progress and have a varied career, as you build specialist skills and broad knowledge of your capability.

Contact us

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